

## The WEP – Weekly Empowerment Proclamation

### Ultimate Tool-Box for Inspiration

One of countless reasons we are...  
*The #1 Rated National Real Estate Investor Consortium in the Country!*  
 {What is 'The WEP?' – See Last Page}



By

Kevin Tuttle: [CF/ORL 'Team Commitment'](#) Regional Director

***“YOU NEED A COMMITMENT STRATEGY,  
 NOT  
 AN EXIT STRATEGY!”***

Tuttle's Weekly Inspiration Link:

[Comfortable Inaction = True Risk](#)

Re-Inspired Team Clubhouse Website: **(Jean Powers – PAC Only)**

[www.reinspiredteam.com](http://www.reinspiredteam.com)

### ***I. Get Started with a Bit of..... AWESOME Motivation:***

[TED / Matt Cutts Try Something New for 30 Days \(4 Min\)](#)

### ***II. POWERFUL INSPIRATION & TRAINING MEETINGS OF THE WEEK:***

<u>Date</u>	<u>Meeting</u>	<u>Host</u>	<u>Topic/Guest</u>
<u><a href="#">120417</a></u>	<u><a href="#">IMPACT</a></u>	<u><a href="#">Scott</a></u>	<u><a href="#">2018 Plan, Comp Plan – Closing Business</a></u>
<u><a href="#">120717</a></u>	<u><a href="#">IMPACT</a></u>	<u><a href="#">Nanci &amp; Eric</a></u>	<u><a href="#">Helios Quick Overview</a></u>

### ***III. BOB TIERNEY NOON-TIME CALLS (Dial-In):***

Recordings #: (605) 475-4099 Access Key: 1007570# Enter Call Ref# (Below)

<u>Date</u>	<u>Call Ref#</u>	<u>Topic Matter</u>
<u><a href="#">120417</a></u>	<u><a href="#">1384</a></u>	<u><a href="#">Top Level Candidates – Events... Committing to Exposures</a></u>
<u><a href="#">120617</a></u>	<u><a href="#">1386</a></u>	<u><a href="#">Copywriting – List of Benefits for Ads and Articles</a></u>

**WOW !!!**



## IV. BUILDING FOR EVENTS:

### CENTRAL FLORIDA / ORLANDO –

- Every Thursday Evening 7pm Central Florida Corporate Introduction Meetings
  - (Holds 90+ People)
- December 9<sup>th</sup> Real Estate Intensive: 10am – 6pm Eric Counts
  - Credit Management
- December 16<sup>th</sup> Coffee With the Janitor 9am – 11:30am Kevin Tuttle
  - IMA Sales Training (NO GUESTS ALLOWED)
- December 16<sup>th</sup> Property Evaluation Tour 12pm – 1:30pm “Coach” Saunders
  - Watch a Property Evaluation for Wholesale or Rehab/Fix & Flip

## V. ADDITIONAL TRAINING ±:

Real Estate Group Coaching Signup – Gavin McCaleb – [www.renatuswebinar.com](http://www.renatuswebinar.com)

### TEAM ELEVATE (Jon O’Neal, Sandy, UT) TRAINING / PRE-RECORDED

- [Jon O’Neal’s 4 Pillars of Wealth](#)
- [Michael Huggins Debt Reduction](#)

### Mark Kohler Sharable Items

- Cash Recovery Party Intro’s (5 Min Mark Kohler Previews)
  - [Kids on Payroll](#)
  - [Why Real Estate](#)
- Business Info for New Business Owners
  - [What Address to Use for Your Business](#)
  - [The Difference Between an LLC and an S-Corp](#)

## VI. MARKETING DOCUMENTS:

- [Renatus IOS Flyer](#)
- [Cash Recovery Party Presentation Deck \(Scooty\)](#)

## VII. LINKS TO SHARE WITH CANDIDATES: (Increase Exposures)

- [Renatus Education Overview and All Curriculum](#)
- [Renatus IOS](#) (30 Min Overview)
- [Renatus IOS – Sourcing Deals](#) (1.5 Hours – Detailed Usage)



## VIII. HISTORIC GREATNESS – IMA TRAINING *(MUST HEAR / SEE for ALL IMAs)*

### IMA TRAINING (CATEGORIZED): **(DO NOT SEND TO CANDIDATES)**

#### GETTING STARTED:

##### Initial Startup

	<a href="#">Scott Rowe</a>	<a href="#">Mash the Gas (In Onboarding/Bootcamp)</a>
<a href="#">092017</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">Setting up a System – Must See for Newbies</a>
<a href="#">030917</a>	<a href="#">IMPACT/Hugh Zaretsky</a>	<a href="#">Spring Training – Get in the GAME!!!</a>
<a href="#">113017</a>	<a href="#">IMPACT/Martin Borg</a>	<a href="#">What NOT to do.</a>

##### Selling

<a href="#">011717</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Showcase Possibilities &amp; Results – Showing Value</a>
<a href="#">061917</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Sell what THEY could be doing! - <b>(Top 10 IMPACT of All Time)</b></a>
<a href="#">060517</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Selling Exposures (CRP &amp; SSs) – Powerful <b>(New &amp; Old Markets)</b></a>

##### Text & Call Scripts

<a href="#">092517</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Text &amp; Call Scrips <b>(Great for Rookies)</b></a>
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##### Series Training

<a href="#">051717</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">TAPP System Part I</a>
<a href="#">052417</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">TAPP Part II - #1 Pain Point of IMA's &amp; Predictable Flow of Leads</a>
<a href="#">053117</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">TAPP Part III</a>
<a href="#">092617</a>	<a href="#">IMPACT/Sam Kwak</a>	<a href="#">Marketing – Best Practices: Session 1 of 3: Lead Funnel System</a>
<a href="#">100317</a>	<a href="#">IMPACT/Sam Kwak</a>	<a href="#">Session 2 of 3: Using IOS for RE and Marketing</a>
<a href="#">101017</a>	<a href="#">IMPACT/Sam Kwak</a>	<a href="#">Session 3 of 3 Series – Q&amp;A – GREAT Session!!!</a>

#### LEAD GENERATION:

##### Leads / Ads

<a href="#">111317</a>	<a href="#">IMPACT/Ryan Dodge</a>	<a href="#">7 Ways to Lead Generate – Efficiency on Craigslist <b>(MUST SEE – ALL!!!)</b></a>
<a href="#">082317</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">Ad Review – How to Create Ads <b>(MUST SEE - POWERFUL)!!!!</b></a>
<a href="#">053017</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Email Ad to send out to potential email lists.</a>

##### Facebook

<a href="#">061517</a>	<a href="#">IMPACT/Christion Sadler</a>	<a href="#">Maximizing Facebook for Referrals Pt. 1</a>
<a href="#">062217</a>	<a href="#">IMPACT/Christion Sadler</a>	<a href="#">Maximizing Facebook for Referrals Pt. 2</a>
<a href="#">072717</a>	<a href="#">IMPACT/Nate Lambert</a>	<a href="#">Sell Yourself</a>

##### Outside the Box

<a href="#">060117</a>	<a href="#">IMPACT/JC Williams</a>	<a href="#">Massive NEW LEAD Generation System - Restaurant Table Tents</a>
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##### Networking Events

<a href="#">080117</a>	<a href="#">IMPACT/Tamara Book</a>	<a href="#">Local Networking – Capitalizing on Events</a>
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**MANAGING BUSINESS:**
**Mindset**

<a href="#">031517</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Attitude Meeting – Self Awareness – OWN ALL RESULTS</a>
<a href="#">052517</a>	<a href="#">IMPACT/Jon O’Neal</a>	<a href="#">Fortune Favors the Bold! – <b>Intense Training</b></a>
<a href="#">041817</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Complete Process – Selling Exposures (Not Renatus) – <b>Fantastic!!!</b></a>
<a href="#">051817</a>	<a href="#">IMPACT/Mike Huggins</a>	<a href="#">Rapid Fire Questions – Powerful for EVERYONE!!! – <b>Top 10!!!</b></a>
<a href="#">103117</a>	<a href="#">IMPACT/Michael Huggins</a>	<a href="#">OEP – Order Entry Party – Mindset/Expectations –<b>Mindset/Onboarding</b></a>

**CLOSING:**

<a href="#">060717</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Closing – Approach, Questions &amp; Objections</a>
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**Closing Series**

<a href="#">021317</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Closing – Part I</a>
<a href="#">021417</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Closing – Part II</a>
<a href="#">021517</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Closing – Part III</a>

**IOS Closing**

<a href="#">041217</a>	<a href="#">IMPACT/Daniel &amp; Sam Kwak</a>	<a href="#">Illustrating R-IOs to Close Business – WOW!!! Powerful!!!</a>
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**Closing Scripts**

<a href="#">091217</a>	<a href="#">IMPACT Tamara Book</a>	<a href="#">Closing – 3 Scripts to use with Confidence!</a>
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**EVENT TRAINING:** *(Advanced Training – 5\* ONLY)*
**How To**

<a href="#">022817</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">How-To: Meetings – Setting up &amp; Managing</a>
<a href="#">091817</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Lvl 2 Training – Running Meetings!!! <b>(Leaders Must See)</b></a>

**CRP**

<a href="#">010917</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Cash Recovery Party Present</a>
<b>TRAINING</b>	<a href="#">Scott Rowe</a>	<a href="#">Cash Recovery Party – Step by Step</a>

**Property Tours**

<a href="#">041917</a>	<a href="#">IMPACT/Bobby T</a>	<a href="#">Executing Property Tours</a>
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**Super Saturdays**

<a href="#">050117</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">How to Schedule and Promote Super Saturday (Including Simulcast)</a>
<a href="#">050217</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Running Super Saturday’s in Local Market (Including Simulcast) II</a>

**BUILDING NEW MARKETS:** *(Advanced Training – 5\* ONLY)*
**Building Your Team**

<b>TRAINING</b>	<a href="#">Jean Powers</a>	<a href="#">Team Re-Inspired – Develop a CLEAR Path for Building Your Team</a>
<b>Bobby T Call</b>	<a href="#">1356</a>	<a href="#">Building New Markets – Focus on Leverage &amp; Helping Others get 5*</a>

**Launching**

<a href="#">030617</a>	<a href="#">ScottRowe</a>	<a href="#">Austin Guests – Take Your Power Back (Launching a New Market)</a>
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**Live Follow-Up**

<b>TRAINING</b>	<a href="#">Scooty</a>	<a href="#">(Chi) Live Follow-Up: <b>(For Training ONLY – DO NOT SEND OUT)</b></a>
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## LEVEL 2 TRAINING (L2T) – PRESENTERS:

062617      IMPACT      Scooty      Putting The Pieces Together

### Intro Training

062717      IMPACT      Scooty      Live Intro Meeting Training – (L2T) (Presenters Must See)

062817      IMPACT      Scooty      Intro Train#2 – Nate’s FB – Crash Proof (L2T) (Presenters Must See)

## TOPIC SPECIFIC TRAINING:

### Recruiting Realtors

**TRAINING**      Bill Oehme      How to Recruit Realtors

**Bobby T Call**    1295      Roll Play Cold Calls for Mtg Brkers & RE Agents for Live Training – WOW!!!

### Velocity Banking

**TRAINING**      Bill Oehme      Accelerated Debt Reduction – Velocity Banking - Strategy

**TRAINING**      IMPACT      Jon O’Neal      Velocity Banking – A Closing Tool

ELEVATE “4 Pillars of Wealth” MEETING... ([www.epicplanwebinar.com](http://www.epicplanwebinar.com))

## BOB TIERNEY NOON-TIME CALLS (CATEGORIZED):

Recordings #: (605) 475-4099    Access Key: 1007570#    Ref#: SEE SHEET

<u>Call Ref#</u>	<u>Category</u>	<u>Topic Matter</u>
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### GETTING STARTED:

#### MUST Begin Here

- |      |                         |  |
|------|-------------------------|--|
| 1249 | <b>RE &amp; Mkting:</b> | Bridging the Gap – Getting Started in RE & Marketing <b>(Must Hear – ALL IMAs)</b>   |
| 1271 | <b>RE &amp; Mkting:</b> | Marketing & Real Estate – Generating Income Immediately <b>(GREAT for NEW Peeps)</b> |
| 1302 | <b>RE &amp; Mkting:</b> | Understanding Your Plan – Making 1 <sup>st</sup> \$1M with Renatus (The BHAG)        |
| 1266 | <b>RE &amp; Mkting:</b> | 3 Keys for Getting Started – GREAT Rookie Getting Started Meeting                    |
| 1365 | <b>Marketing Lvl 1:</b> | Renatus – What we have – vs. Everyone – POWERFUL – <b>Must Hear!!!</b>               |
| 1246 | <b>Marketing Lvl 1:</b> | <b>Special Guest: Why Joined Renatus</b> <b>(IMPRESSIVE STANCE – MUST HEAR)</b>      |
| 1256 | <b>Marketing Lvl 1:</b> | Covering the Truth behind the Nouveau Riche Story                                    |

#### Conversation Preparation

- |      |                         |   |
|------|-------------------------|---|
| 1216 | <b>Marketing Lvl 1:</b> | Being Genuine and Authentic   |
| 1217 | <b>Marketing Lvl 1:</b> | Being Genuine and Authentic (Cont.)   |
| 1200 | <b>Marketing Lvl 1:</b> | “Becoming a Good Question Asker” <b>(TOP 5 ALL TIME)</b>                                      |
| 1333 | <b>RE &amp; Mkting:</b> | Communication w/ Prospects - Stop Trying to Sell; Start Building Friends <b>(Roll Play) *</b> |

#### Script & Roll Playing

- |      |                         |  |
|------|-------------------------|--|
| 1204 | <b>Marketing Lvl 1:</b> | Script and Roll Playing  |
| 1293 | <b>Marketing Lvl 1:</b> | <u>Setting Appointments</u> – Engaging with Candidate – POWERFUL!!!          |
| 1238 | <b>Marketing Lvl 1:</b> | <u>Qualification Process with Candidates</u> – Recruiting Up/Finding Quality |



### Leads

- 1297 **Marketing Lvl 1:** Lead Generation **(Fantastic Level 1 Training)**  
 1373 **Marketing Lvl 1:** Marketing Focus – Who are you seeking/targeting?  
 1221 **Marketing Lvl 2:** Advanced Leads (CRP / Ads / Boat & Car Shows / Stay @Home Moms!)

### MANAGING BUSINESS:

#### REAL ESTATE

- 1181 **RE Training:** Setting Up Business & Getting Started with Business Credit  
 1225 **RE Training:** Deal with Probate Homes & Navigate the System  
 1234 **RE Training:** Wholesaling – Short Sales – Subject To – Stop Foreclosure  
 1351 **RE Training:** RE: Converting Rentals to Vacation Rentals (Air B&B) – **BEST RE CALL EVER!!!**  
 1355 **RE Training:** **RE: How to Analyze a Potential Deal – Real Live Example (Must DO Training)**  
 1258 **RE Training:** RE: Money for RE Financing – Best areas to find

#### Real Estate Conversations

- 1245 **RE Training:** Speaking with Prospective Sellers (From Ad Response - Probate)  
 1323 **RE Training:** Wholesaling Techniques – (Rookie vs. Experienced) – GREAT RE MEETING  
 1334 **RE Training:** Buying w/out Cash - New Live Example | Renatus Business Cadence

#### Advance Marketing Training / Communication

- 1241 **Marketing Lvl 2:** Time Management – Become a Renatus Success – Make a Decision  
 1267 **Marketing Lvl 2:** Income Generating Activities – DON'T MISS the LAST 15Min – Roll Play! \*\*\*  
 1284 **Marketing Lvl 2:** **GUEST: Ben Velletta – 1 on 1 Conversations** for Renatus – Roll Playing  
 1327 **Marketing Lvl 2:** **Skeptical Letter – Communicating with Top Candidates - TOP 5 CALL EVER!!!!**

#### Avatar

- 1259 **Marketing Lvl 2:** **The CREATION OF YOUR AVATAR..... MUST HAVE TRAINING!**  
 1260 **Marketing Lvl 2:** **The Avatar – Learn how to Create Marketing Copy – (MUST HEAR!!!)**

### CLOSING:

- 1274 **Marketing Lvl 2:** The Art of Overcoming Objections  
 1287 **Marketing Lvl 2:** **Closing Business – Make \$1M in Marketing – GOLDEN NUGGETS!!! (MUST HEAR!)**

### EVENT TRAINING:

- 1279 **Marketing Lvl 2:** **Building for Events** – Open, Honest & Forthright - Outside the Box Marketing \*\*\*  
 1296 **Marketing Lvl 2:** Conversations After Workshop **(Top 10 Training/Roll Play – MUST HEAR!)**

### PERSONAL DEVELOPMENT:

- 1239 **Pers. Devlp:** Prospecting / Setting Goals / Inspiration **(TOP 5 ALL TIME)**  
 1319 **Pers. Devlp:** Do NOT be a **‘VICTIM OF CIRCUMSTANCE’**  
 1347 **Pers. Devlp:** What’s Holding You Back from Success

#### DWENNIMMEN – Symbol at Top of The WEP

- 1250 **Pers. Devlp:** Special Guest – Authentic Self – Myth of Failure **(Must Hear – ALL IMAs)**  
 1285 **Pers. Devlp:** **Struggling with Confidence** – Immensely Important Call – **For EVERYONE!**  
 1292 **Pers. Devlp:** Share Vulnerability – “Strength in Humility” – Show Ratio to Invited Meetings  
 {Brian Meara Letter} -



### Guest Hosts

- 1209 **Pers. Devlp:** Guest Speaker – “Raising Your Deserve Level”  
 1258 **Pers. Devlp:** GUEST: Ben Velletta – Top 10 Traits of 7-Figure Earners  
 1278 **Pers. Devlp:** Like-Minded: Who do you want on your team? Dig-In & Decide! Inspire! – **POWER!!**

## IX. TED TALKS – INSPIRATION: (CFT Leadership Favorites) (5 – 20Min)

### MARKETING / RE SALES TRAINING: (IMA’s in Training MUST SEE ALL)

<u>Celeste Headlee:</u>	<u>10 Ways to have a Better Conversation</u>	<u>(12 Min)</u>
<u>Julian Treasure:</u>	<u>5 Ways to Listen Better</u>	<u>(8 Min)</u>
<u>YouTube</u>	<u>The Power of Words</u>	<u>(2 Min)</u>
<u>Amy Cuddy:</u>	<u>Your Body Language May Shape Who You Are</u>	<u>(21 Min)</u>

### Mindset

<u>YouTube</u>	<u>Mindset is EVERYTHING!!</u>	<u>(17 Min)***</u>
<u>YouTube</u>	<u>COMMITMENT</u>	<u>(3 Min)***</u>
<u>Will Smith</u>	<u>Don’t Setout to Build a Wall!!!</u>	<u>(4 Min)</u>
<u>Shonda Rhimes</u>	<u>My Year of Saying Yes to Everything!</u>	<u>(18Min)</u>

### Rejection

<u>Jia Jiang:</u>	<u>What I learned from 100 Days of Rejection</u>	<u>(15 Min)***</u>
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### Time Management

<u>Laura Vanderkam:</u>	<u>How to Gain Control of Your Free Time</u>	<u>(11 Min)</u>
<u>Ok Go</u>	<u>How to Find a Wonderful Idea</u>	<u>(17 Min)</u>

### MOTIVATION:

<u>Dan Pink:</u>	<u>The Puzzle of Motivation</u>	<u>(18 Min)</u>
<u>Tony Robbins</u>	<u>Why we do what we do</u>	<u>(21Min)</u>
<u>TJOP</u>	<u>Finding Your Live’s Purpose – Passion</u>	<u>(5Min)</u>
<u>Rise &amp; Shine (WAKE UP)</u>		<u>(30 Min)</u>
<u>PROVE THEM WRONG!!!</u>		<u>(6 Min)</u>
<u>Be Great, Powerful Beyond Measure</u>		<u>(4 Min)</u>
<u>10-Min for the Next 60-Years of Your Life – Wow!</u>		<u>(10Min)</u>

### Commitment

<u>Tony Robins</u>	<u>Burn the F*cking Boats</u>	<u>(4 Min)</u>
<u>Ric Elias</u>	<u>3 Things I Learned While My Plane CRASHED</u>	<u>(5 Min)</u>
<u>Matt Cutts</u>	<u>Try Something New for 30 Days</u>	<u>(4 Min)</u>
<u>Mel Robins / Simon Sinek</u>	<u>Go After What You WANT!!!</u>	<u>(8 Min)***</u>

### Leadership

<u>Simon Sinek:</u>	<u>How Great Leaders Inspire Action – The Golden Circle</u>	<u>(18 Min)</u>
<u>Drew Dudley</u>	<u>Everyday Leadership</u>	<u>(6 Min)</u>



## Understanding

[It's Not about the Nail](#) - Provided by **Woody Woodward** – **Hilarious & Poignant**

*Moral: Listen, Seeking Validation and Don't Pre-judge the Problem*

## Mental Challenges

<a href="#">Kelly McGonigal</a>	<a href="#">How to Make Stress Your Friend</a>	(14 Min)
<a href="#">Tim Harford</a>	<a href="#">How Frustration Can Make Us More Creative</a>	(15Min)
<a href="#">TEDxSF Mel Robins:</a>	<a href="#">How to stop screwing yourself over!</a>	(21Min)

## Failure

<a href="#">Sarah Lewis</a>	<a href="#">Embrace the Near Win! – Mastery</a>	(11Min)
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## Fun

<a href="#">Joachim de Posada</a>	<a href="#">Don't Eat the Marshmallow</a>	(6 Min)
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**PRESENTERS: Talks to watch for Speaking Ideas & Techniques: (ADVANCED)**

<a href="#">Chris Anderson</a>	<a href="#">TED's Secret to Great Public Speaking</a>	(8 Min)
<a href="#">Ken Robinson</a>	<a href="#">How to Escape Education's Death Valley</a>	(19 Min)
<a href="#">Casey Brown</a>	<a href="#">Know your worth, and then ask for it</a>	(8 Min)
<a href="#">Bobby McFerrin</a>	<a href="#">"World Science Festival" – Expectations &amp; Your Brain</a>	(3 Min)

## X. **SUCCESS MEETINGS (Great for Candidates): (Ron Inman Webinars)**

### Name

### Topic

#### RE Income

[Allison Palmgren](#)

[Bill Oehme](#)

[Brian & Wendy Bullock](#)

[Steven Stefel](#)

[Sam Kwak](#)

[Anjanette Mickelsen](#)

REI Income creates profits greater than many people's annual

**Cash Flow King - !!!!** How to build cash-flow – new car for life

3 Deals – Multi-Fam – **Over \$1M Profit** – Used ALL Courses – Investor Capital \*\*\*

33 Yr. Old - 34 Deals in 2016 – Took 4 Month Vacation 2017 – Why? = B/C he Could!

Left College – Upset he Knew More than Professors – Due to Renatus Education

Author, Vocal Coach, Songwriter & RE Investor

#### RE Deals

[Jim Homes/Debbie Worthington](#) 1<sup>st</sup> RE Deal w/in 1 Mo. – Jim SKEPTICAL at first. Helping People facing Foreclosure.

[Stephen Quinn](#)

1 Yr. in Business – 2 Great Deals

[Martin Potter](#)

26 Yr. Old – Made \$40K on 1<sup>st</sup> Deal – Love

[Christion Sadler](#)

From Steelworker to RE Investor

#### RE & Mktg Income

[Dr. Nate Lambert](#)

Next Level Investing / 4 Buckets of Wealth (**TOP 10 – FOR SURE!**) \*\*\*

[Mitch Nelson](#)

Accelerating your Path for Income w/ Real Estate & Marketing – \*\*\* **POWERFUL! Top 5**

[Drew Williams](#)

1 Yr w/ Renatus – 3<sup>rd</sup> F&F + Rental Income + Marketing Income \*\*\*

[Celest Secrist](#)

Turned Trials to Triumph – Over \$100K coming automatically

#### Teacher

[Jacob Roberts](#)

Special Ed Teacher – 1<sup>st</sup> Deal \$75K Profit using Other Peoples' Money – Proud Man!!!





**LIT Team**

[Nitza & Roland Correa](#)

Member of the Leadership In Training – Story, Deals, Education benefit pre-Renatus

**Raise Capital**

[Valentia Alleyne](#)

Realtor to Attorney to Investor/REI Income passes Attorney Income – Raised \$570K

**Debt/VB**

[Maria Streeter](#)

(Miami, FL) – Reengaged – Velocity Banking – Mortgage Background

[Mellanie Joy](#)

Once started with Renatus – Payed of \$34K Debt within 10 Months using Education

**Military**

[Ryan Dodge](#)

Army Vet – Saved Family as Father Had Stroke – **GREAT STORY!**

[Sam Barton](#)

Top Rookie - REI & BD – Change your life (Jan 2017) - **(TOP 10 – FOR SURE!) \*\*\***

**Starting Over**

[Dr. G. Lawrence](#)

Starting over at 64 – Made \$1M in Renatus

[JC & Linda Williams](#)

Pre-Renatus REIs – Got Renatus Education – Turned into Multi-Mill Develop Project

**Pre-Auction Deals**

[Doug Norton](#)

**Pre-Auction Property Lists (MASSIVE INFO – BENEFIT FOR EVERYONE) \*\*\***

**XI.**

**FOUNDERS WEBINARS:**

**(Bob Snyder Webinars)**

061516	FOUNDERS	Bob Snyder	James Wortman – College Student
042417	FOUNDERS	Bob Snyder	Chris White & Michael Huggins – <b>Top 10 Founder's EVER!!!</b>
050117	FOUNDERS	Bob Snyder	Mitch Nelson – Ideal Sales Environment
052217	FOUNDERS	Bob Snyder	Megan Christensen – Analyzing Business Credit
071717	FOUNDERS	Bob Snyder	Dr. Nate Lambert – \$100K/Mo off FB & Giving Back – <b>Top 3 Ever!!!</b>

- **NATIONALS - Salt Lake City - March 22 - Train the Trainer**

*Thu, March 22, 2018 9:00 AM - 5:00 PM*

- **2018 NATIONAL Conference - Salt Lake City - March 23 & 24**

*Fri, March 23, 2018 9:00 AM - 5:00 PM*



## WHAT IS 'THE WEP'?

Welcome **ALL NEW MEMBERS** who have just subscribed to **The Weekly Empowerment Proclamation (WEP)**. This periodical is designed specifically for you! Its intent is to help you become more efficient with your business; whether your community commitment is F/T, or you're working toward that objective until you fire your boss.

### DEFINITIONS:

**Empowerment:** *The capacity of individuals to take control of their circumstances to achieve their goals through the exercise of power born from an ongoing educational process.*

**Proclamation:** *An official announcement dealing with a matter of great importance.*

**Objective:** Decipher, Determine and Disseminate powerful pieces of intellectual capital from both, the national community and publicly revered sources, for the sole purpose of sparking inspiration.

**Goal:** Continually empower others through providing intellectual tools specifically developed for the betterment of the team as a whole.

**Strategy:** **Finding the Forest through the Trees:** *(How to drink from a Fire-Hose)*  
Deliver & share 'sole-purpose' intellectual capital which provides clarity of direction toward the common goal.

### TIME & COMMITMENT:

CFT's commitment to the Objective, Goal and Strategy listed above will help you find the time for self-improvement as you turn your car, gym, bedroom, pool deck or even the lawn mower into your personal and business development space. **THE ONLY COMMODITY IN THE WORLD WHICH CANNOT EXPAND, IS TIME!** Hence, you must be efficient with what you are given.

### SUGGESTIONS: (Thoughts for Improvement)

The Leadership Team is always looking for **suggestions** to help ensure the success of ALL our community members; locally or nationally. This is for you, so your "Call to action" is to send us comments on how to improve **The WEP!**

