

## The WEP – Weekly Empowerment Proclamation

### Ultimate Tool-Box for Inspiration

One of countless reasons we are...  
*The #1 Rated National Real Estate Investor Consortium in the Country!*  
 {What is 'The WEP?' – See Last Page}



By

Kevin Tuttle: [CF/ORL 'Team Commitment'](#) Regional Director

***“YOU NEED A COMMITMENT STRATEGY,  
 NOT  
 AN EXIT STRATEGY!”***

Tuttle's Weekly Inspiration Link:

[What it Takes!](#)

Re-Inspired Team Clubhouse Website: **(Jean Powers – PAC Only)**

[www.reinspiredteam.com](http://www.reinspiredteam.com)

**I. [Get Started with a Bit of..... AWESOME Motivation:](#)**

[Mel Robins / Simon Sinek](#) [Go After What You WANT!!!](#) (8 Min)\*\*\*

**II. [POWERFUL INSPIRATION & TRAINING MEETINGS OF THE WEEK:](#)**

<u>Date</u>	<u>Meeting</u>	<u>Host</u>	<u>Topic/Guest</u>
<u><a href="#">121117</a></u>	<u><a href="#">IMPACT</a></u>	<u><a href="#">Scooty</a></u>	<u><a href="#">Answer Drama with Clarity</a></u>
<u><a href="#">121217</a></u>	<u><a href="#">IMPACT</a></u>	<u><a href="#">Michael Huggins</a></u>	<u><a href="#">The Process</a></u>



WOW !!!

**III. [BOB TIERNEY NOON-TIME CALLS \(Dial-In\):](#)**

Recordings #: (605) 475-4099 Access Key: 1007570# Enter Call Ref# (Below)

<u>Date</u>	<u>Call Ref#</u>	<u>Topic Matter</u>
<u><a href="#">121217</a></u>	<u><a href="#">1389</a></u>	<u><a href="#">Renatus ROI – Getting IMMEDIATE Value out of Renatus Investment</a></u>

**IV. [BUILDING FOR EVENTS:](#)**



## CENTRAL FLORIDA / ORLANDO –

- Every Thursday Evening 7pm Central Florida Corporate Introduction Meetings
  - (Holds 90+ People)
- December 16<sup>th</sup> Coffee w/the Janitor 9am – 11:30am Kevin Tuttle
  - IMA Sales Training (NO GUESTS ALLOWED)
- December 16<sup>th</sup> Property Evaluation Tour 12pm – 1:30pm “Coach” Saunders
  - Watch a Property Evaluation for Wholesale or Rehab/Fix & Flip

### V. ADDITIONAL TRAINING +:

Real Estate Group Coaching Signup – Gavin McCaleb – [www.renatuswebinar.com](http://www.renatuswebinar.com)

### TEAM ELEVATE (Jon O’Neal, Sandy, UT) TRAINING / PRE-RECORDED

- [Jon O’Neal’s 4 Pillars of Wealth](#)
- [Michael Huggins Debt Reduction](#)

### Mark Kohler Sharable Items

- Cash Recovery Party Intro’s (5 Min Mark Kohler Previews)
  - [Kids on Payroll](#)
  - [Why Real Estate](#)
- Business Info for New Business Owners
  - [What Address to Use for Your Business](#)
  - [The Difference Between an LLC and an S-Corp](#)

### VI. MARKETING DOCUMENTS:

- [Renatus IOS Flyer](#)
- [Cash Recovery Party Presentation Deck \(Scooty\)](#)

### VII. LINKS TO SHARE WITH CANDIDATES: (Increase Exposures)

- [Renatus Education Overview and All Curriculum](#)
- [Renatus IOS](#) (30 Min Overview)
- [Renatus IOS – Sourcing Deals](#) (1.5 Hours – Detailed Usage)

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### VIII. HISTORIC GREATNESS – IMA TRAINING (MUST HEAR / SEE for ALL IMAs)



## IMA TRAINING (CATEGORIZED): (DO NOT SEND TO CANDIDATES)

### GETTING STARTED:

#### Initial Startup

	<a href="#">Scott Rowe</a>	<a href="#">Mash the Gas (In Onboarding/Bootcamp)</a>
<a href="#">092017</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">Setting up a System – Must See for Newbies</a>
<a href="#">030917</a>	<a href="#">IMPACT/Hugh Zaretsky</a>	<a href="#">Spring Training – Get in the GAME!!!</a>
<a href="#">113017</a>	<a href="#">IMPACT/Martin Borg</a>	<a href="#">What NOT to do.</a>

#### Selling

<a href="#">011717</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Showcase Possibilities &amp; Results – Showing Value</a>
<a href="#">061917</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Sell what THEY could be doing! - (Top 10 IMPACT of All Time)</a>
<a href="#">060517</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Selling Exposures (CRP &amp; SSs) – Powerful (New &amp; Old Markets)</a>

#### Text & Call Scripts

<a href="#">092517</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Text &amp; Call Scrips (Great for Rookies)</a>
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#### Series Training

<a href="#">051717</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">TAPP System Part I</a>
<a href="#">052417</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">TAPP Part II - #1 Pain Point of IMA's &amp; Predictable Flow of Leads</a>
<a href="#">053117</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">TAPP Part III</a>
<a href="#">092617</a>	<a href="#">IMPACT/Sam Kwak</a>	<a href="#">Marketing – Best Practices: Session 1 of 3: Lead Funnel System</a>
<a href="#">100317</a>	<a href="#">IMPACT/Sam Kwak</a>	<a href="#">Session 2 of 3: Using IOS for RE and Marketing</a>
<a href="#">101017</a>	<a href="#">IMPACT/Sam Kwak</a>	<a href="#">Session 3 of 3 Series – Q&amp;A – GREAT Session!!!</a>

### LEAD GENERATION:

#### Leads / Ads

<a href="#">111317</a>	<a href="#">IMPACT/Ryan Dodge</a>	<a href="#">7 Ways to Lead Generate – Efficiency on Craigslist (MUST SEE – ALL!!!)</a>
<a href="#">082317</a>	<a href="#">IMPACT/Mike Adams</a>	<a href="#">Ad Review – How to Create Ads (MUST SEE - POWERFUL)!!!!</a>
<a href="#">053017</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Email Ad to send out to potential email lists.</a>

#### Facebook

<a href="#">061517</a>	<a href="#">IMPACT/Christion Sadler</a>	<a href="#">Maximizing Facebook for Referrals Pt. 1</a>
<a href="#">062217</a>	<a href="#">IMPACT/Christion Sadler</a>	<a href="#">Maximizing Facebook for Referrals Pt. 2</a>
<a href="#">072717</a>	<a href="#">IMPACT/Nate Lambert</a>	<a href="#">Sell Yourself</a>

#### Outside the Box

<a href="#">060117</a>	<a href="#">IMPACT/JC Williams</a>	<a href="#">Massive NEW LEAD Generation System - Restaurant Table Tents</a>
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#### Networking Events

<a href="#">080117</a>	<a href="#">IMPACT/Tamara Book</a>	<a href="#">Local Networking – Capitalizing on Events</a>
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### MANAGING BUSINESS:

#### Mindset

<a href="#">031517</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Attitude Meeting – Self Awareness – OWN ALL RESULTS</a>
<a href="#">052517</a>	<a href="#">IMPACT/Jon O'Neal</a>	<a href="#">Fortune Favors the Bold! – Intense Training</a>



<a href="#">041817</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Complete Process – Selling Exposures (Not Renatus) – <b>Fantastic!!!</b></a>
<a href="#">051817</a>	<a href="#">IMPACT/Mike Huggins</a>	<a href="#">Rapid Fire Questions – Powerful for EVERYONE!!! – <b>Top 10!!!</b></a>
<a href="#">103117</a>	<a href="#">IMPACT/Michael Huggins</a>	<a href="#">OEP – Order Entry Party – Mindset/Expectations – <b>Mindset/Onboarding</b></a>

### CLOSING:

<a href="#">060717</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Closing – Approach, Questions &amp; Objections</a>
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#### Closing Series

<a href="#">021317</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Closing – Part I</a>
<a href="#">021417</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Closing – Part II</a>
<a href="#">021517</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Closing – Part III</a>

#### IOS Closing

<a href="#">041217</a>	<a href="#">IMPACT/Daniel &amp; Sam Kwak</a>	<a href="#">Illustrating R-IOS to Close Business – WOW!!! Powerful!!!</a>
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#### Closing Scripts

<a href="#">091217</a>	<a href="#">IMPACT Tamara Book</a>	<a href="#">Closing – 3 Scripts to use with Confidence!</a>
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### EVENT TRAINING: *(Advanced Training – 5\* ONLY)*

#### How To

<a href="#">022817</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">How-To: Meetings – Setting up &amp; Managing</a>
<a href="#">091817</a>	<a href="#">IMPACT/Scooty</a>	<a href="#">Lvl 2 Training – Running Meetings!!! <b>(Leaders Must See)</b></a>

#### CRP

<a href="#">010917</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Cash Recovery Party Present</a>
<b>TRAINING</b>	<a href="#">Scott Rowe</a>	<a href="#">Cash Recovery Party – Step by Step</a>

#### Property Tours

<a href="#">041917</a>	<a href="#">IMPACT/Bobby T</a>	<a href="#">Executing Property Tours</a>
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#### Super Saturdays

<a href="#">050117</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">How to Schedule and Promote Super Saturday (Including Simulcast)</a>
<a href="#">050217</a>	<a href="#">IMPACT/Scott Rowe</a>	<a href="#">Running Super Saturday's in Local Market (Including Simulcast) II</a>

### BUILDING NEW MARKETS: *(Advanced Training – 5\* ONLY)*

#### Building Your Team

<b>TRAINING</b>	<a href="#">Jean Powers</a>	<a href="#">Team Re-Inspired – Develop a CLEAR Path for Building Your Team</a>
<b>Bobby T Call</b>	1356	<a href="#">Building New Markets – Focus on Leverage &amp; Helping Others get 5*</a>

#### Launching

<a href="#">030617</a>	<a href="#">ScottRowe</a>	<a href="#">Austin Guests – Take Your Power Back (Launching a New Market)</a>
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#### Live Follow-Up

<b>TRAINING</b>	<a href="#">Scooty</a>	<a href="#">(Chi) Live Follow-Up: <b>(For Training ONLY – DO NOT SEND OUT)</b></a>
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### LEVEL 2 TRAINING (L2T) – PRESENTERS:

<a href="#">062617</a>	<a href="#">IMPACT</a>	<a href="#">Scooty</a>	<a href="#">Putting The Pieces Together</a>
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### Intro Training

062717	IMPACT	Scooty	<a href="#">Live Intro Meeting Training – (L2T) (Presenters Must See)</a>
062817	IMPACT	Scooty	<a href="#">Intro Train#2 – Nate’s FB – Crash Proof (L2T) (Presenters Must See)</a>

### TOPIC SPECIFIC TRAINING:

#### Recruiting Realtors

<b>TRAINING</b>	<a href="#">Bill Oehme</a>	<a href="#">How to Recruit Realtors</a>
<b>Bobby T Call</b>	1295	<a href="#">Roll Play Cold Calls for Mtg Brkers &amp; RE Agents for Live Training – WOW!!!</a>

#### Velocity Banking

<b>TRAINING</b>	<a href="#">Bill Oehme</a>	<a href="#">Accelerated Debt Reduction – Velocity Banking - Strategy</a>
<b>TRAINING</b>	<a href="#">IMPACT</a>	<a href="#">Jon O’Neal</a> <a href="#">Velocity Banking – A Closing Tool</a>
<b>ELEVATE “4 Pillars of Wealth” MEETING...</b> ( <a href="http://www.epicplanwebinar.com">www.epicplanwebinar.com</a> )		

### BOB TIERNEY NOON-TIME CALLS (CATEGORIZED):

Recordings #: (605) 475-4099 Access Key: 1007570# Ref#: SEE SHEET

<u>Call Ref#</u>	<u>Category</u>	<u>Topic Matter</u>
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### GETTING STARTED:

#### MUST Begin Here

1249	<b>RE &amp; Mkting:</b>	<a href="#">Bridging the Gap – Getting Started in RE &amp; Marketing</a> <b>(Must Hear – ALL IMAs)</b>
1271	<b>RE &amp; Mkting:</b>	<a href="#">Marketing &amp; Real Estate – Generating Income Immediately</a> <b>(GREAT for NEW Peeps)</b>
1302	<b>RE &amp; Mkting:</b>	<a href="#">Understanding Your Plan – Making 1<sup>st</sup> \$1M with Renatus (The BHAG)</a>
1266	<b>RE &amp; Mkting:</b>	<a href="#">3 Keys for Getting Started – GREAT Rookie Getting Started Meeting</a>
1365	<b>Marketing Lvl 1:</b>	<a href="#">Renatus – What we have – vs. Everyone – POWERFUL – Must Hear!!!</a>
1246	<b>Marketing Lvl 1:</b>	<b>Special Guest: Why Joined Renatus</b> <b>(IMPRESSIVE STANCE – MUST HEAR)</b>
1256	<b>Marketing Lvl 1:</b>	<a href="#">Covering the Truth behind the Nouveau Riche Story</a>

#### Conversation Preparation

1216	<b>Marketing Lvl 1:</b>	<a href="#">Being Genuine and Authentic</a>
1217	<b>Marketing Lvl 1:</b>	<a href="#">Being Genuine and Authentic (Cont.)</a>
1200	<b>Marketing Lvl 1:</b>	<a href="#">“Becoming a Good Question Asker”</a> <b>(TOP 5 ALL TIME)</b>
1333	<b>RE &amp; Mkting:</b>	<a href="#">Communication w/ Prospects - Stop Trying to Sell; Start Building Friends</a> <b>(Roll Play) *</b>

#### Script & Roll Playing

1204	<b>Marketing Lvl 1:</b>	<a href="#">Script and Roll Playing</a>
1293	<b>Marketing Lvl 1:</b>	<a href="#">Setting Appointments – Engaging with Candidate – POWERFUL!!!</a>
1238	<b>Marketing Lvl 1:</b>	<a href="#">Qualification Process with Candidates – Recruiting Up/Finding Quality</a>

#### Leads

1297	<b>Marketing Lvl 1:</b>	<a href="#">Lead Generation</a> <b>(Fantastic Level 1 Training)</b>
1373	<b>Marketing Lvl 1:</b>	<a href="#">Marketing Focus – Who are you seeking/targeting?</a>
1221	<b>Marketing Lvl 2:</b>	<a href="#">Advanced Leads (CRP / Ads / Boat &amp; Car Shows / Stay @Home Moms!)</a>



## MANAGING BUSINESS:

### REAL ESTATE

- 1181 **RE Training:** Setting Up Business & Getting Started with Business Credit
- 1225 **RE Training:** Deal with Probate Homes & Navigate the System
- 1234 **RE Training:** Wholesaling – Short Sales – Subject To – Stop Foreclosure
- 1351 **RE Training:** RE: Converting Rentals to Vacation Rentals (Air B&B) – **BEST RE CALL EVER!!!**
- 1355 **RE Training:** **RE: How to Analyze a Potential Deal – Real Live Example (Must DO Training)**
- 1258 **RE Training:** RE: Money for RE Financing – Best areas to find

### Real Estate Conversations

- 1245 **RE Training:** Speaking with Prospective Sellers (From Ad Response - Probate)
- 1323 **RE Training:** Wholesaling Techniques – (Rookie vs. Experienced) – **GREAT RE MEETING**
- 1334 **RE Training:** Buying w/out Cash - New Live Example | Renatus Business Cadence

### Advance Marketing Training / Communication

- 1241 **Marketing Lvl 2:** Time Management – Become a Renatus Success – Make a Decision
- 1267 **Marketing Lvl 2:** Income Generating Activities – DON'T MISS the LAST 15Min – Roll Play! \*\*\*
- 1284 **Marketing Lvl 2:** **GUEST: Ben Velletta – 1 on 1 Conversations** for Renatus – Roll Playing
- 1327 **Marketing Lvl 2:** **Skeptical Letter – Communicating with Top Candidates - TOP 5 CALL EVER!!!!**

### Avatar

- 1259 **Marketing Lvl 2:** **The CREATION OF YOUR AVATAR..... MUST HAVE TRAINING!**
- 1260 **Marketing Lvl 2:** **The Avatar – Learn how to Create Marketing Copy – (MUST HEAR!!!)**

## CLOSING:

- 1274 **Marketing Lvl 2:** The Art of Overcoming Objections
- 1287 **Marketing Lvl 2:** **Closing Business – Make \$1M in Marketing – GOLDEN NUGGETS!!! (MUST HEAR!)**

## EVENT TRAINING:

- 1279 **Marketing Lvl 2:** **Building for Events** – Open, Honest & Forthright - Outside the Box Marketing \*\*\*
- 1296 **Marketing Lvl 2:** Conversations After Workshop **(Top 10 Training/Roll Play – MUST HEAR!)**

## PERSONAL DEVELOPMENT:

- 1239 **Pers. Devlp:** Prospecting / Setting Goals / Inspiration **(TOP 5 ALL TIME)**
- 1319 **Pers. Devlp:** Do NOT be a **'VICTIM OF CIRCUMSTANCE'**
- 1347 **Pers. Devlp:** What's Holding You Back from Success

### DWENNIMMEN – Symbol at Top of The WEP

- 1250 **Pers. Devlp:** Special Guest – Authentic Self – Myth of Failure **(Must Hear – ALL IMAs)**
- 1285 **Pers. Devlp:** **Struggling with Confidence** – Immensely Important Call – **For EVERYONE!**
- 1292 **Pers. Devlp:** Share Vulnerability – “Strength in Humility” – Show Ratio to Invited Meetings  
{Brian Meara Letter} -

### Guest Hosts

- 1209 **Pers. Devlp:** Guest Speaker – “Raising Your Deserve Level”
- 1258 **Pers. Devlp:** GUEST: Ben Velletta – Top 10 Traits of 7-Figure Earners
- 1278 **Pers. Devlp:** Like-Minded: Who do you want on your team? Dig-In & Decide! Inspire! – **POWER!!**



## IX. TED TALKS – INSPIRATION: (CFT Leadership Favorites) (5 – 20Min)

### MARKETING / RE SALES TRAINING: (IMA's in Training MUST SEE ALL)

<a href="#">Celeste Headlee:</a>	<a href="#">10 Ways to have a Better Conversation</a>	<a href="#">(12 Min)</a>
<a href="#">Julian Treasure:</a>	<a href="#">5 Ways to Listen Better</a>	<a href="#">(8 Min)</a>
<a href="#">YouTube</a>	<a href="#">The Power of Words</a>	<a href="#">(2 Min)</a>
<a href="#">Amy Cuddy:</a>	<a href="#">Your Body Language May Shape Who You Are</a>	<a href="#">(21 Min)</a>

### Mindset

<a href="#">YouTube</a>	<a href="#">Mindset is EVERYTHING!!</a>	<a href="#">(17 Min)***</a>
<a href="#">YouTube</a>	<a href="#">COMMITMENT</a>	<a href="#">(3 Min)***</a>
<a href="#">Will Smith</a>	<a href="#">Don't Setout to Build a Wall!!!</a>	<a href="#">(4 Min)</a>
<a href="#">Shonda Rhimes</a>	<a href="#">My Year of Saying Yes to Everything!</a>	<a href="#">(18Min)</a>

### Rejection

<a href="#">Jia Jiang:</a>	<a href="#">What I learned from 100 Days of Rejection</a>	<a href="#">(15 Min)***</a>
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### Time Management

<a href="#">Laura Vanderkam:</a>	<a href="#">How to Gain Control of Your Free Time</a>	<a href="#">(11 Min)</a>
<a href="#">Ok Go</a>	<a href="#">How to Find a Wonderful Idea</a>	<a href="#">(17 Min)</a>

### MOTIVATION:

<a href="#">Dan Pink:</a>	<a href="#">The Puzzle of Motivation</a>	<a href="#">(18 Min)</a>
<a href="#">Tony Robbins</a>	<a href="#">Why we do what we do</a>	<a href="#">(21Min)</a>
<a href="#">TJOP</a>	<a href="#">Finding Your Live's Purpose – Passion</a>	<a href="#">(5Min)</a>
<a href="#">Rise &amp; Shine (WAKE UP)</a>		<a href="#">(30 Min)</a>
<a href="#">PROVE THEM WRONG!!!</a>		<a href="#">(6 Min)</a>
<a href="#">Be Great, Powerful Beyond Measure</a>		<a href="#">(4 Min)</a>
<a href="#">10-Min for the Next 60-Years of Your Life – Wow!</a>		<a href="#">(10Min)</a>

### Commitment

<a href="#">Tony Robins</a>	<a href="#">Burn the F*cking Boats</a>	<a href="#">(4 Min)</a>
<a href="#">Ric Elias</a>	<a href="#">3 Things I Learned While My Plane CRASHED</a>	<a href="#">(5 Min)</a>
<a href="#">Matt Cutts</a>	<a href="#">Try Something New for 30 Days</a>	<a href="#">(4 Min)</a>
<a href="#">Mel Robins / Simon Sinek</a>	<a href="#">Go After What You WANT!!!</a>	<a href="#">(8 Min)***</a>

### Leadership

<a href="#">Simon Sinek:</a>	<a href="#">How Great Leaders Inspire Action – The Golden Circle</a>	<a href="#">(18 Min)</a>
<a href="#">Drew Dudley</a>	<a href="#">Everyday Leadership</a>	<a href="#">(6 Min)</a>

### Understanding

[It's Not about the Nail](#) - Provided by **Woody Woodward** – **Hilarious & Poignant**

**Moral:** Listen, Seeking Validation and Don't Pre-judge the Problem

### Mental Challenges

<a href="#">Kelly McGonigal</a>	<a href="#">How to Make Stress Your Friend</a>	<a href="#">(14 Min)</a>
<a href="#">Tim Harford</a>	<a href="#">How Frustration Can Make Us More Creative</a>	<a href="#">(15Min)</a>



[TEDxSF Mel Robins: How to stop screwing yourself over! \(21Min\)](#)

**Failure**

[Sarah Lewis Embrace the Near Win! – Mastery \(11Min\)](#)

**Fun**

[Joachim de Posada Don't Eat the Marshmallow \(6 Min\)](#)

**PRESENTERS: Talks to watch for Speaking Ideas & Techniques: (ADVANCED)**

<a href="#">Chris Anderson</a>	<a href="#">TED's Secret to Great Public Speaking</a>	<a href="#">(8 Min)</a>
<a href="#">Ken Robinson</a>	<a href="#">How to Escape Education's Death Valley</a>	<a href="#">(19 Min)</a>
<a href="#">Casey Brown</a>	<a href="#">Know your worth, and then ask for it</a>	<a href="#">(8 Min)</a>
<a href="#">Bobby McFerrin</a>	<a href="#">"World Science Festival" – Expectations &amp; Your Brain</a>	<a href="#">(3 Min)</a>

**X. SUCCESS MEETINGS (Great for Candidates): (Ron Inman Webinars)**

<u>Name</u>	<u>Topic</u>
<b>RE Income</b>	
<a href="#">Allison Palmgren</a>	REI Income creates profits greater than many people's annual
<a href="#">Bill Oehme</a>	<b>Cash Flow King - !!!!</b> How to build cash-flow – new car for life
<a href="#">Brian &amp; Wendy Bullock</a>	3 Deals – Multi-Fam – <b>Over \$1M Profit</b> – Used ALL Courses – Investor Capital ***
<a href="#">Steven Stefel</a>	33 Yr. Old - 34 Deals in 2016 – Took 4 Month Vacation 2017 – Why? = B/C he Could!
<a href="#">Sam Kwak</a>	Left College – Upset he Knew More than Professors – Due to Renatus Education
<a href="#">Anjanette Mickelsen</a>	Author, Vocal Coach, Songwriter & RE Investor
<b>RE Deals</b>	
<a href="#">Jim Homes/Debbie Worthington</a>	1 <sup>st</sup> RE Deal w/in 1 Mo. – Jim SKEPTICAL at first. Helping People facing Foreclosure.
<a href="#">Stephen Quinn</a>	1 Yr. in Business – 2 Great Deals
<a href="#">Martin Potter</a>	26 Yr. Old – Made \$40K on 1 <sup>st</sup> Deal – Love
<a href="#">Christion Sadler</a>	From Steelworker to RE Investor
<b>RE &amp; Mktng Income</b>	
<a href="#">Dr. Nate Lambert</a>	Next Level Investing / 4 Buckets of Wealth ( <b>TOP 10 – FOR SURE!</b> ) ***
<a href="#">Mitch Nelson</a>	Accelerating your Path for Income w/ Real Estate & Marketing – *** <b>POWERFUL! Top 5</b>
<a href="#">Drew Williams</a>	1 Yr w/ Renatus – 3 <sup>rd</sup> F&F + Rental Income + Marketing Income ***
<a href="#">Celest Secrist</a>	Turned Trials to Triumph – Over \$100K coming automatically
<b>Teacher</b>	
<a href="#">Jacob Roberts</a>	Special Ed Teacher – 1 <sup>st</sup> Deal \$75K Profit using Other Peoples' Money – Proud Man!!!
<b>LIT Team</b>	
<a href="#">Nitza &amp; Roland Correa</a>	Member of the Leadership In Training – Story, Deals, Education benefit pre-Renatus
<b>Raise Capital</b>	
<a href="#">Valentia Alleyne</a>	Realtor to Attorney to Investor/REI Income passes Attorney Income – Raised \$570K





**Debt/VB**[Maria Streeter](#)[Mellanie Joy](#)

(Miami, FL) – Reengaged – Velocity Banking – Mortgage Background  
Once started with Renatus – Paid of \$34K Debt within 10 Months using Education

**Military**[Ryan Dodge](#)[Sam Barton](#)

Army Vet – Saved Family as Father Had Stroke – **GREAT STORY!**  
Top Rookie - REI & BD – Change your life (Jan 2017) - **(TOP 10 – FOR SURE!) \*\*\***

**Starting Over**[Dr. G. Lawrence](#)[JC & Linda Williams](#)

Starting over at 64 – Made \$1M in Renatus  
Pre-Renatus REIs – Got Renatus Education – Turned into Multi-Mill Develop Project

**Pre-Auction Deals**[Doug Norton](#)

**Pre-Auction Property Lists (MASSIVE INFO – BENEFIT FOR EVERYONE) \*\*\***

**XI. NATIONAL EVENTS:**

- **NATIONALS - Salt Lake City - March 22 - Train the Trainer**  
*Thu, March 22, 2018 9:00 AM - 5:00 PM*
- **2018 NATIONAL Conference - Salt Lake City - March 23 & 24**  
*Fri, March 23, 2018 9:00 AM - 5:00 PM*



## WHAT IS 'THE WEP'?

Welcome **ALL NEW MEMBERS** who have just subscribed to **The Weekly Empowerment Proclamation (WEP)**. This periodical is designed specifically for you! Its intent is to help you become more efficient with your business; whether your community commitment is F/T, or you're working toward that objective until you fire your boss.

### DEFINITIONS:

**Empowerment:** *The capacity of individuals to take control of their circumstances to achieve their goals through the exercise of power born from an ongoing educational process.*

**Proclamation:** *An official announcement dealing with a matter of great importance.*

**Objective:** Decipher, Determine and Disseminate powerful pieces of intellectual capital from both, the national community and publicly revered sources, for the sole purpose of sparking inspiration.

**Goal:** Continually empower others through providing intellectual tools specifically developed for the betterment of the team as a whole.

**Strategy:** **Finding the Forest through the Trees:** *(How to drink from a Fire-Hose)*  
Deliver & share 'sole-purpose' intellectual capital which provides clarity of direction toward the common goal.

### TIME & COMMITMENT:

CFT's commitment to the Objective, Goal and Strategy listed above will help you find the time for self-improvement as you turn your car, gym, bedroom, pool deck or even the lawn mower into your personal and business development space. **THE ONLY COMMODITY IN THE WORLD WHICH CANNOT EXPAND, IS TIME!** Hence, you must be efficient with what you are given.

### SUGGESTIONS: (Thoughts for Improvement)

The Leadership Team is always looking for **suggestions** to help ensure the success of ALL our community members; locally or nationally. This is for you, so your "Call to action" is to send us comments on how to improve **The WEP!**

